# ALM, Liquidity & Funding Strategies for the Current Environment



June 18th, 2025

## Cautionary Statements Regarding Forward-Looking Statements & Disclaimer

**Disclaimer:** The data, material, and information provided in this presentation ("Content") does not, and is not intended to, constitute legal, accounting, consulting, or other professional advice. The Content is for general informational purposes only, may not constitute the most up-to-date legal, accounting, or other information, and may become stale. Some Content is unaudited. The Content does not necessarily represent the views of the Bank or its management, and should not be construed as indicating the Bank's business prospects or expected results. Content identified herein with a third-party source is provided without any independent verification by the Bank, the Bank does not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content, and the Bank expressly disclaims any responsibility for providing any additional information that might be necessary to make the Content not misleading. Accordingly, you are cautioned against placing any undue reliance on the Content. You should consult with your accountants, counsel, financial representatives, consultants, or other advisors regarding the extent the Content may be useful to you and with respect to any legal, tax, business or financial matters. In no event shall the Bank be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content. Reproduction of any Content, in any form, is prohibited except with the Bank's prior written consent.

**Forward-looking statements:** This presentation, including any preliminary and unaudited financial highlights herein, uses forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is based on our expectations as of the date hereof. All statements other than statements of historical fact are "forward-looking statements," including any statements of the plans, strategies, and objectives for future operations; any statement of belief; and any statements of assumptions underlying any of the foregoing. The words "possible", "to be", "will", "would", "might", and similar statements and their negative forms may be used in this presentation to identify some, but not all, of such forward-looking statements. The Bank cautions that, by their nature, forward-looking statements involve risks and uncertainties, including, but not limited to, the uncertainty relating to the timing and extent of FOMC market actions and communications and changes in interest rates and indices, such as SOFR, that could affect the value or performance of financial instruments, including Bank products. In addition, the Bank reserves the right to change its plans for any programs for any reason, including but not limited to legislative or regulatory changes, changes in membership, or changes at the discretion of the board of directors. Accordingly, the Bank cautions that actual results could differ materially from those expressed or implied in these forward-looking statements or could impact the extent to which a particular objective, projection, estimate, or prediction is realized, and you are cautioned not to place undue reliance on such statements. The Bank does not undertake to update any forward-looking statement herein or that may be made from time to time on behalf of the Bank.

### **Presenters**



### Andrew Paolillo Vice President, Director of Member Strategies + Solutions



### Tyler Buckeridge Sales & Strategies Specialist

### **Overview**

- Macro Thoughts
- Collateral Optimization Strategies
- Prepare Now for Opportunities Later
- To Fix or Float?

# Macro Thoughts



## The Ever-Shifting Level & Shape of the Yield Curve

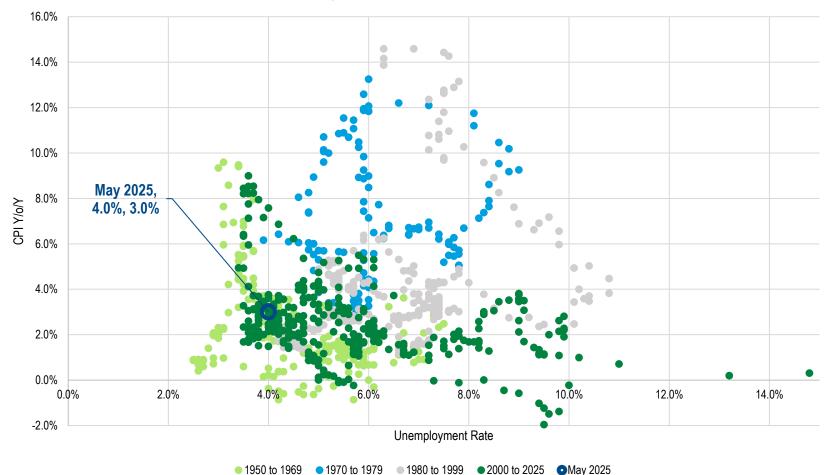
The return of the positively sloped yield curve was short-lived and has now transitioned to a less common "U" shape.



### **Treasury Yield Curve**

## What's Next for the Labor Markets & Inflation?

Recent iterations of hard landings have involved lower short- and long-term rates; might stagflation (high unemployment and high inflation) be an alternative scenario?



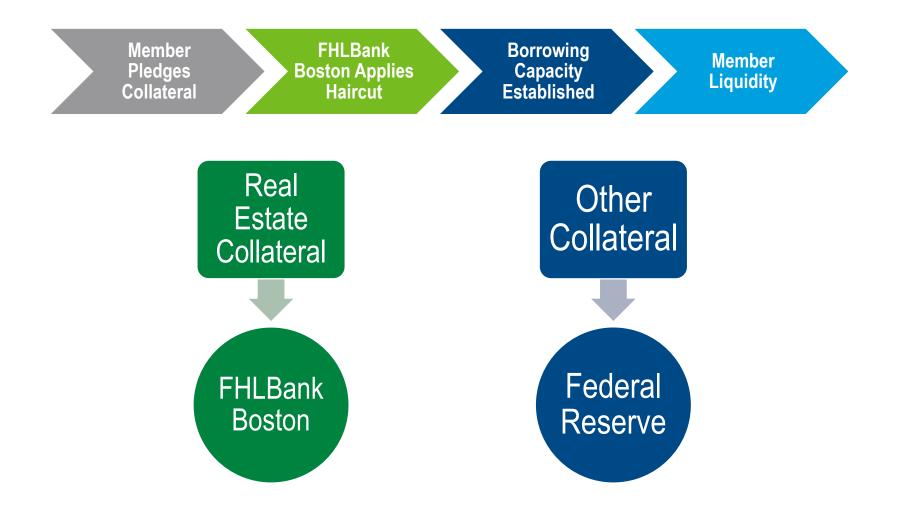
#### Unemployment & Inflation: 1950 to present

# Collateral Optimization Strategies



### **Collateral Overview**

All FHLBank Boston advances must be fully secured by eligible collateral.



## **Eligible Collateral Types**

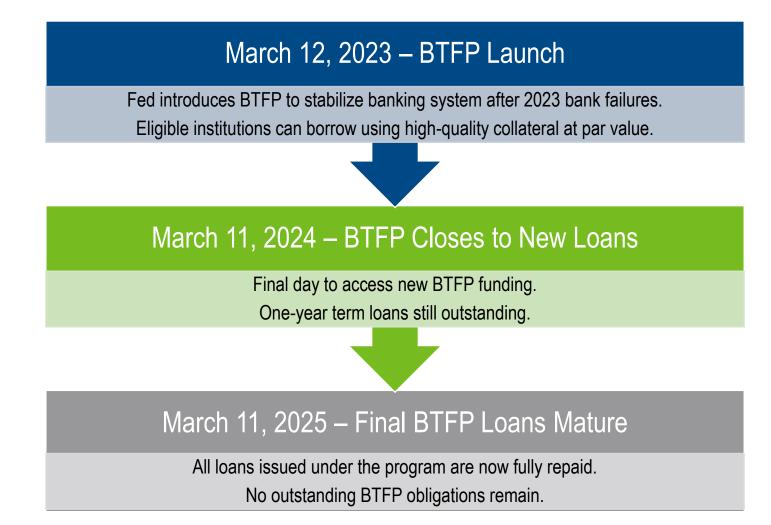
Pledge more by knowing what qualifies.



Certain Other Securities (Private Label MBS, Municipal Bonds)

### **Post-BTFP Collateral Management**

Consider moving BTFP-related collateral back to FHLBank Boston now that the program has ended.



### **Increase Borrowing Capacity**

If you have more potentially eligible loans or securities you would like to pledge, or you are seeking to move additional existing collateral to the FHLBank Boston, the process depends on your institution's credit category.

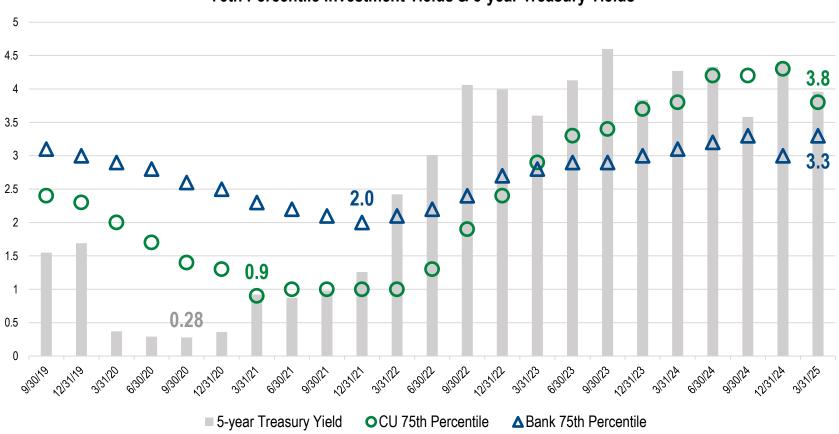


# Prepare Now for Opportunities Later



## **Repricing the Asset Side of the Balance Sheet**

A by-product of "Higher for Longer" has been the intermediate part of the yield curve remaining elevated, allowing for reinvestment and growth at more favorable rates.



#### 75th Percentile Investment Yields & 5-year Treasury Yields

Copyright © 2025, S&P Global Market Intelligence (and its affiliates, as applicable)

Source: S&P Global, Federal Reserve Bank of St. Louis, FHLBank Boston

## **Funding Investment Activity**

High rates, wide spreads and volatile conditions create potential to efficiently address risk and return challenges.

### Preparing for a Hard Landing

- Asset characteristics to target
  - Longer durations
  - Prepay protection
  - Lower risk-weighting
- Funding characteristics to target
  - Shorter durations
  - Ability to prepay efficiently

## Supporting earnings now

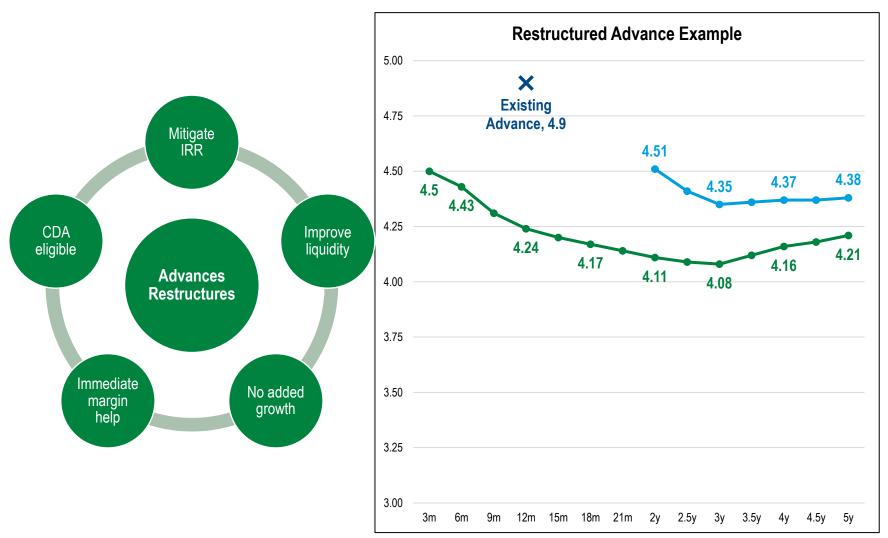
- Wider spreads and less inversion has made acceptable hurdle rates more attainable
- Some funding extension may be prudent
- Minimal spread variability in the shortterm, liability sensitive in the medium term

## Opportunistic in a volatile market

- If (and when) market disruption occurs, do you have the appetite and game plan to act quickly and decisively?
- Opportunity for strategic sales (loans too) in a rate rally where spreads hold up?
- Widening asset spreads allow for potential of return with less reliance on rate risk

## **Restructuring Existing Funding**

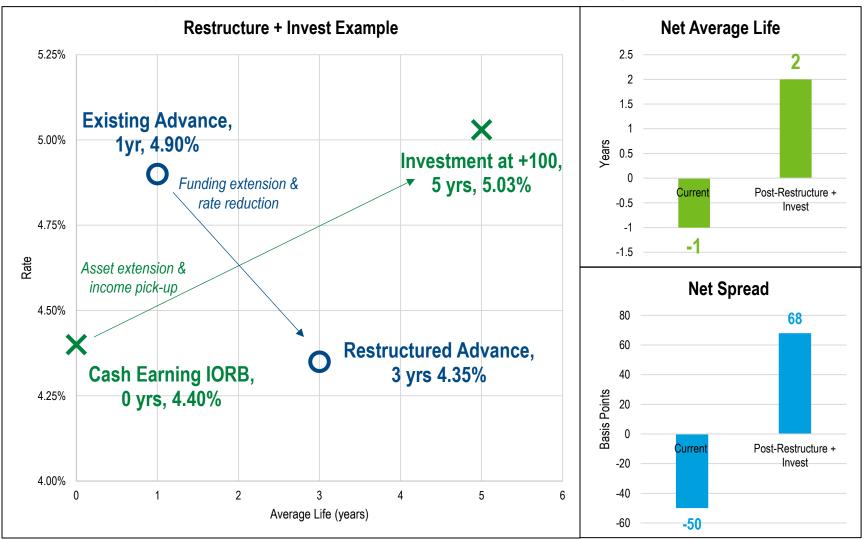
Advance restructures can enhance margin, interest-rate risk, and liquidity metrics without adding any new funding.



Source: FHLBank Boston

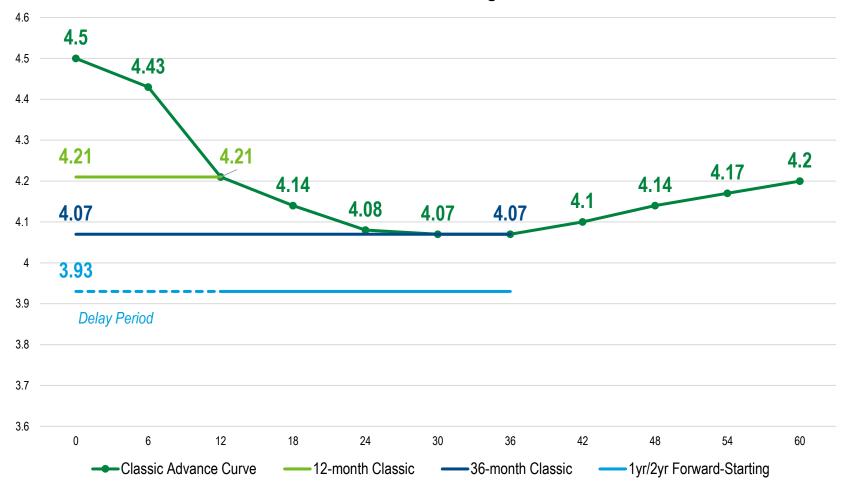
### **Restructure & Invest**

Modifying an existing advance can create the ability to add asset duration, while mitigating interest-rate risk.



## **Forward Starting Funding**

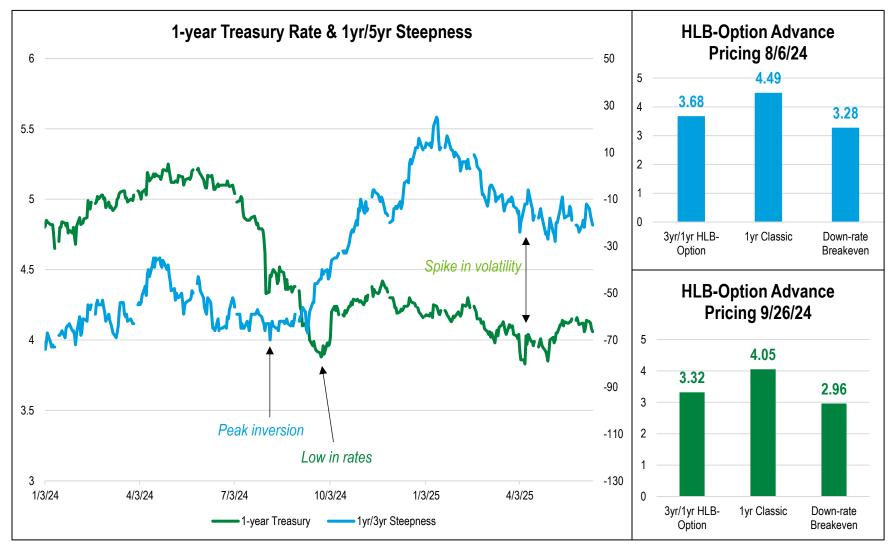
Forward Starting Advances can be a useful tool to smooth out the liquidity profile and benefit from an inverted yield curve.



### **Classic & Forward-Starting Advances**

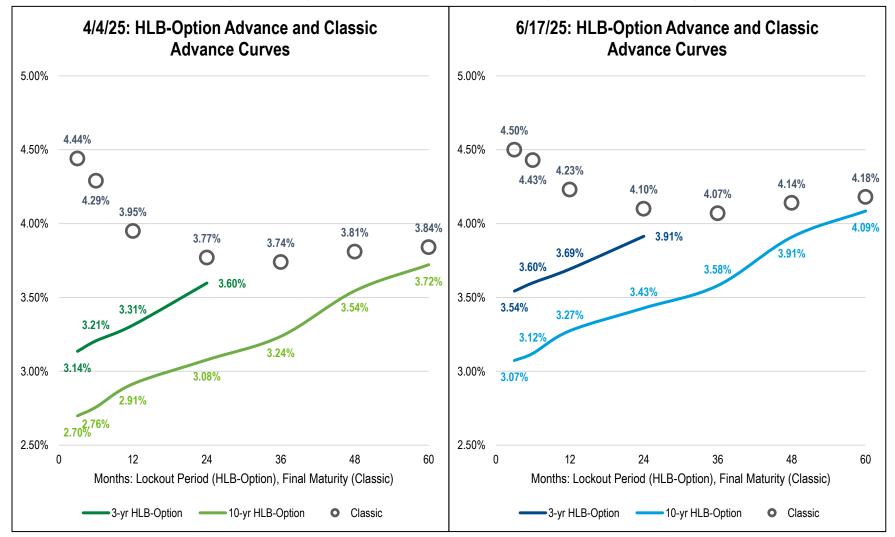
## **Taking Advantage of Volatility**

In periods of uncertainty, HLB-Option Advances can create opportunities to reduce funding costs.



## **Balancing Structure & Cost**

As rates ebb and flow, pushing and pulling on maturities and lockouts can align risk and cost to targeted levels.

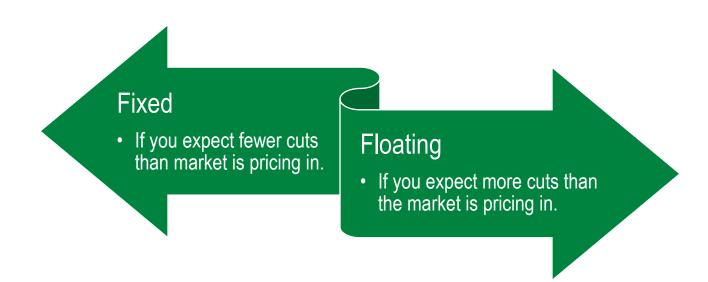


# To Fix or Float?



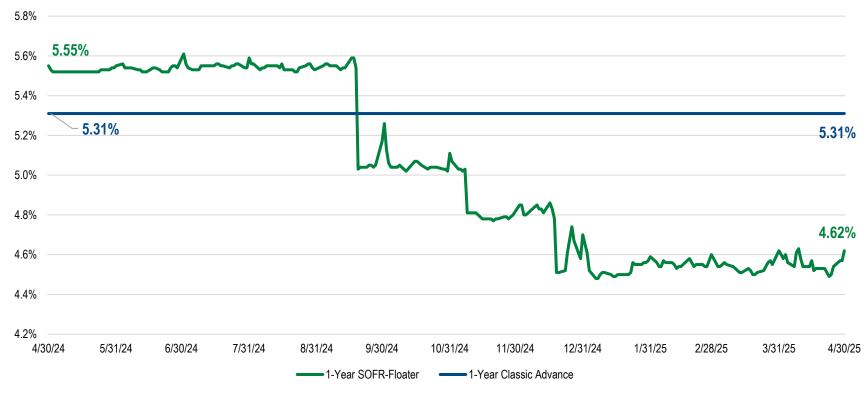
## **Fixed vs. Floating: Funding Strategies**

The relationship between what the market is pricing in for rate cuts and internal expectations can provide insight on whether to borrow fixed or floating.



## When Floating Outperformed

A floating-rate one-year SOFR-Indexed Advance (SOFR + 0.21%) taken in April 2024 outperformed the fixed-rate one-year Classic Advance due to more cuts occurring than were priced in at the time.

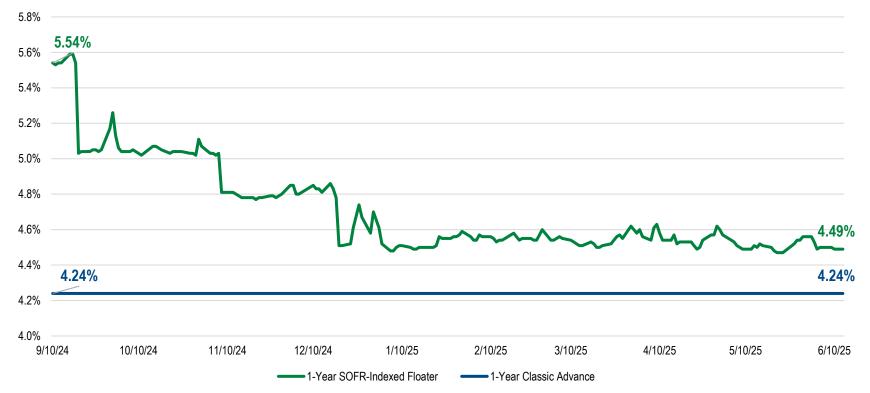


#### SOFR-Indexed Advance vs. Classic Advance 4/30/2024

1-Year SOFR-Indexed Floater	1-Year Classic Advance
5.04%	5.31%

### When Fixed Outperformed

So far through June, a one-year Classic Advance taken down in September 2024 has outperformed the one-year SOFR-Indexed Floater (SOFR + 0.21%) because borrowing fixed locked in generous market expectations.

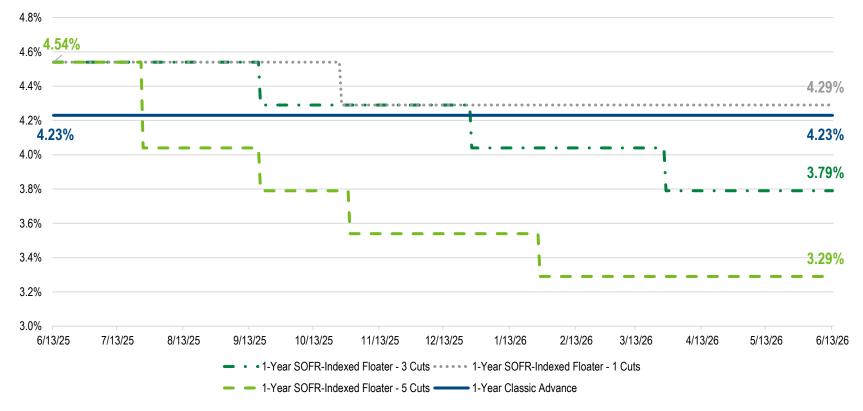


#### SOFR-Indexed Advance vs. Classic Advance 9/10/2024

1-Year SOFR-Indexed Floater	1-Year Classic Advance
4.71%	4.24%

## **Fixed vs. Floating Scenario Comparison**

Scenario: Track the performance of a one-year Classic Advance compared to a one-year SOFR-Indexed Floater (SOFR + 0.21%) under three different rate path scenarios.

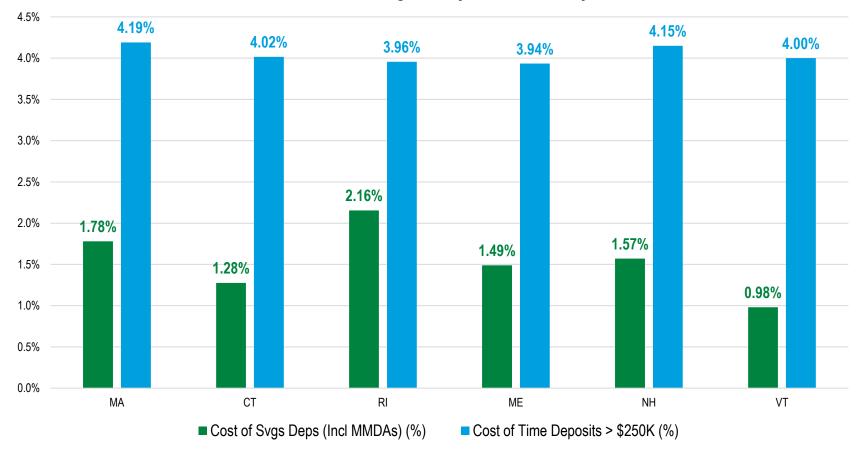


#### SOFR-Indexed Advance vs. Classic Advance

1-Year SOFR-Indexed Floater - 3	1-Year SOFR-Indexed Floater - 1	1-Year SOFR-Indexed Floater - 5	
Cuts	Cuts	Cuts	1-Year Classic Advance
4.19%	4.38%	3.66%	4.23%

## **Geographic Dynamics**

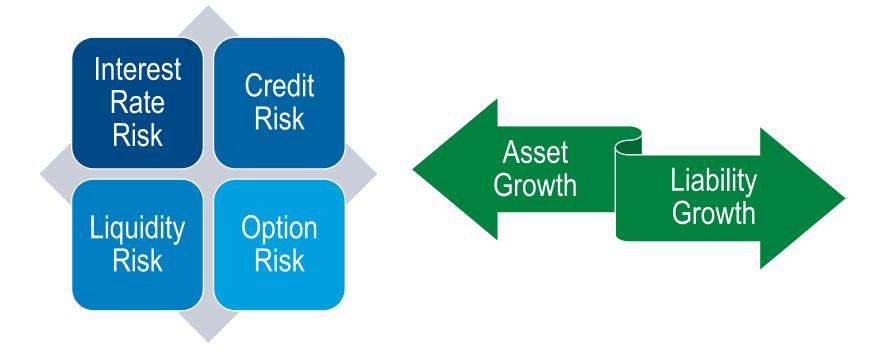
Considering local and regional deposit rate dynamics can allow for more efficient pricing of rates between fixed and floating deposit products.



#### Median CD and Savings/Money Market Rates By State

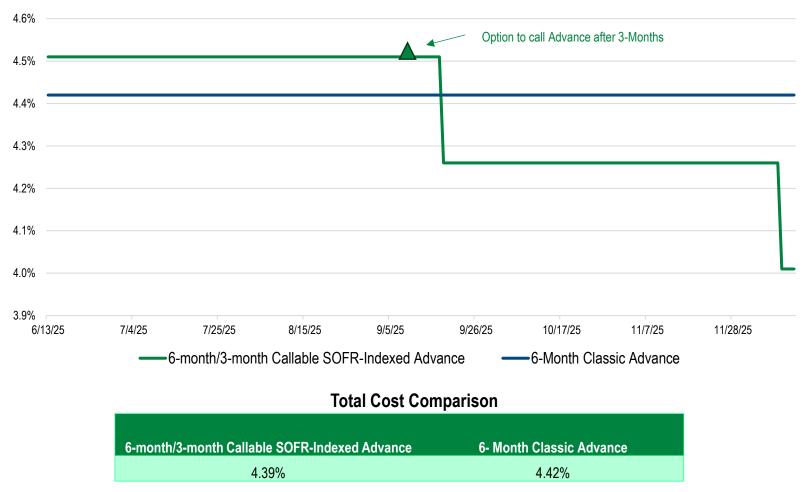
## **Considerations for Raising Funding**

Combining balance sheet considerations with yield curve and pricing concerns results in increased funding efficiency.



## **Case Study: Using the Callable SOFR-Indexed Advance**

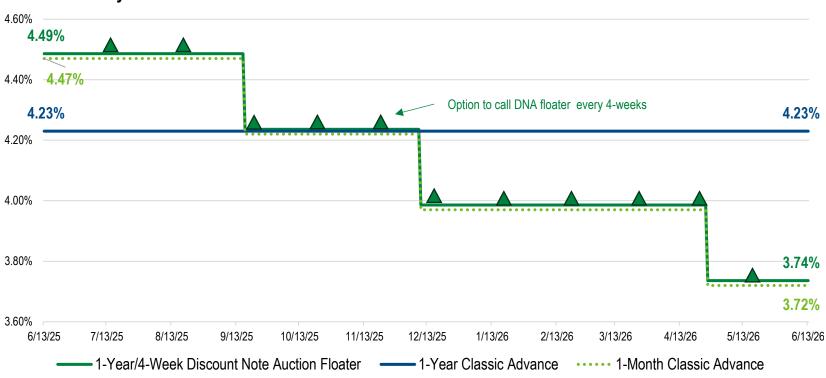
Scenario: If current rate path expectations materialize, the six-Month Callable SOFR-Indexed Advance (SOFR + 0.18%) with an option to call after three months would cost less than a six-Month Classic Advance, while adding the flexibility to call the advance if funding needs dissipate.



#### 6-Month/3-Month Callable SOFR-Indexed Advance vs. 6-Month Classic

## **Case Study: Discount Note Auction-Floater**

Scenario: The Discount Note Auction-Floater Advance with options to call every four-weeks costs less than a one-year Classic Advance and just 0.02% more than continuously rolling one-month Classic Advances, while adding liquidity protection and funding flexibility.

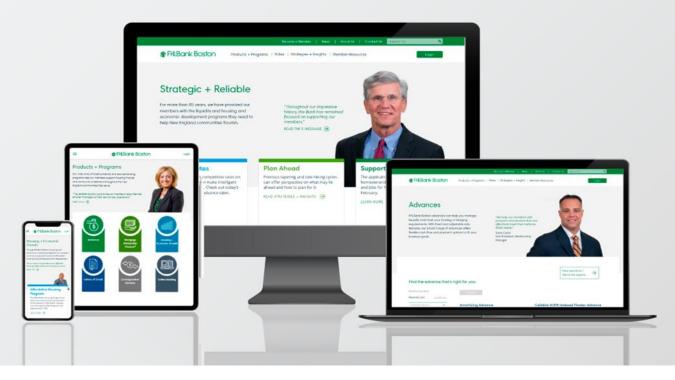


#### 1-year/4-week Discount Note Auction-Floater vs. 1-Month & 1-Year Classic Advances

1-Year/4-Week Discount Note Auction-Floater	1-Year Classic Advance	Rolling 1-Month Classic Advance
4.14%	4.23%	4.12%

## **Questions?**





## www.fhlbboston.com

- Products & Programs
- Rates
- Strategies & Insights: Articles, Webinars, Videos and Case Studies

## **Thank You**





### Andrew Paolillo

Andrew.Paolillo@fhlbboston.com 617-292-9644

### Tyler Buckeridge

Tyler.Buckeridge@fhlbboston.com 617-292-9766

