Credit Unions: Strategies for Managing the Net Economic Value (NEV) Test





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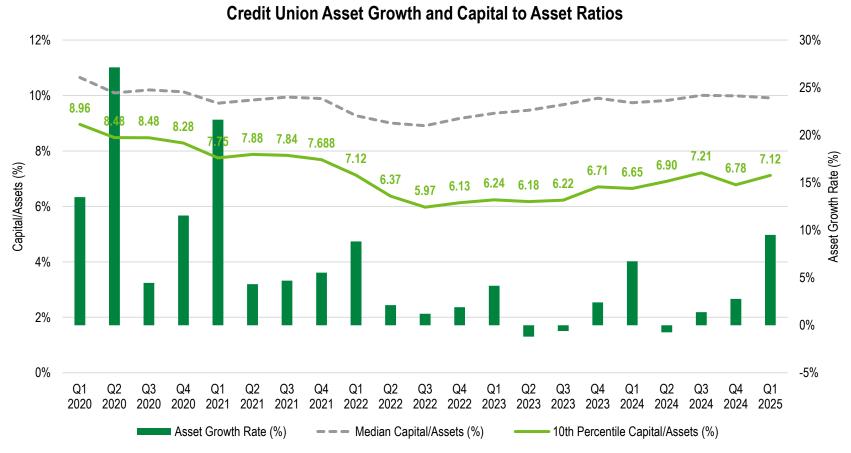
Overview

- Asset Growth and Capital Ratios Trend Analysis
- NEV Test Mechanics and Considerations
- Funding Strategies



Historic Growth Followed by a Huge Rate Shock

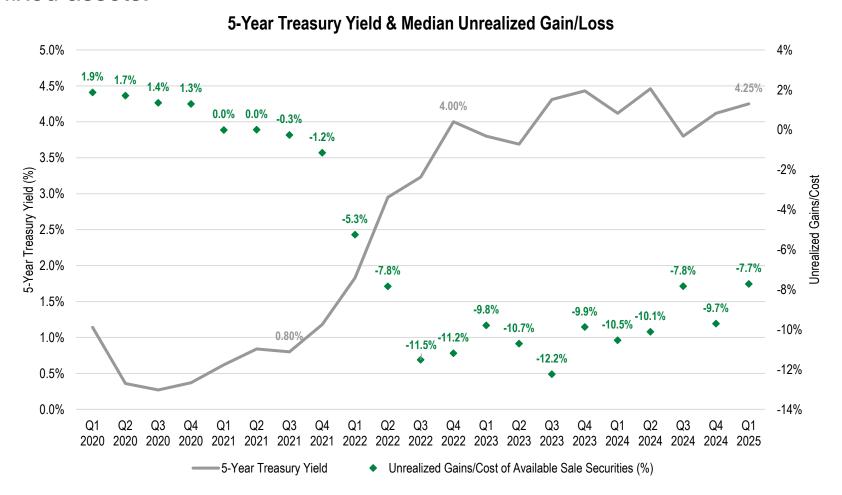
Exceptional levels of balance sheet growth at credit unions paired with historic rate hikes caused "reluctant leverage" and pushed capital ratios lower.





Rising Rates and Lower Asset Values

As rates have risen during this cycle, market values have dropped for fixed assets.

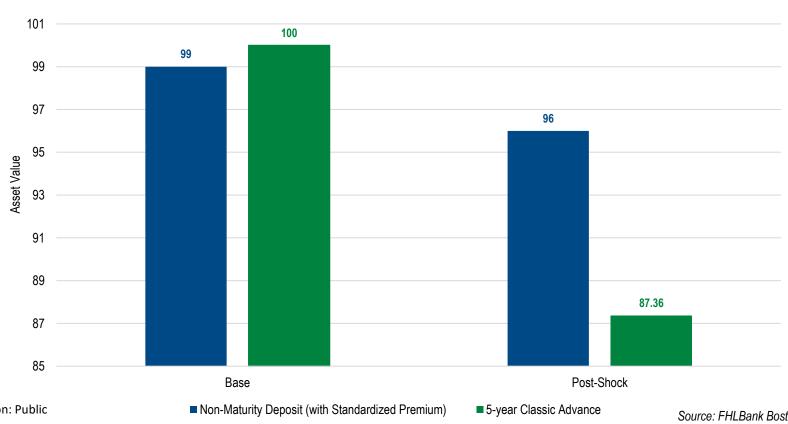




NEV Test Mechanics

The NEV Test assigns a standardized premium to non-maturity deposits in the rate shock test, while advances are calculated according to the specific duration.

Rate Shock Scenario Analysis: Non-Maturity Deposit (Standardized Premium) & 5-Year Classic Advance





NEV Test Relief Considerations

Several approaches, on both sides of the balance sheet, can help improve NEV results.

Go shorter on new assets

 Takes time to make impact

Go longer on new liabilities

 Efficient and impactful

Shorten existing assets

 May incur realizing a loss

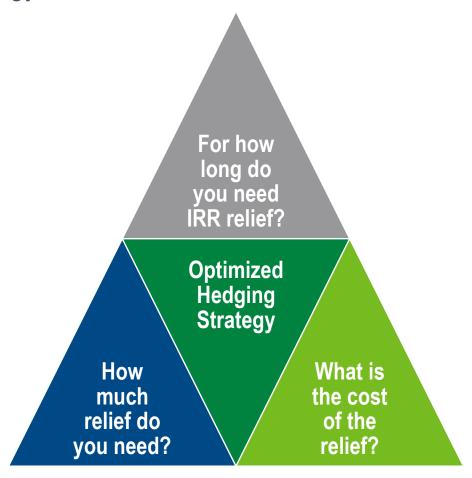
Lengthen existing liabilities

 Tough to execute with depositsadvance restructures?



Assessing NEV Relief Solutions

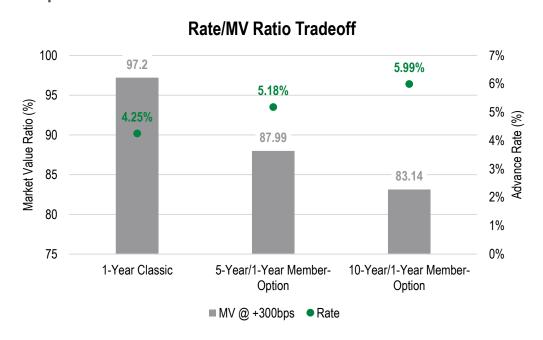
Magnitude, timeframe, and cost are all factors in identifying an appropriate strategy.





NEV Test Considerations

While longer-term Member-Option Advances may cost more, the market value benefit in the NEV rate shock test compensates the member for this premium.



Scenario: Credit Union with \$500 million in assets takes down a \$10 million Advance borrowing

Product	Rate	Interest Cost Over 1 Year	MV Benefit @ +300bps	MV Benefit (% of Assets)
1-Year Classic	4.25%	\$425,000	\$280,000	0.06%
5-Year/1-Year Member-Option	5.18%	\$518,000	\$1,201,000	0.24%
10-Year/1-Year Member-Option	5.99%	\$599,000	\$1,686,000	0.34%

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Member-Option Strategy Scenario

Scenario: a credit union has taken down a 10-year Member-Option Advance with an option to call after one year at 5.99% for NEV test support. What actions might they consider once the one-year call option date arrives?

Scenario	Rate Environment (EFFR)	NEV Status	Likely Action	Rationale
Rates Fall	2-4%	NEV Improved	Call the advance	NEV need is gone or reduced and cheaper funding available.
Rates Stay Flat	~4% (similar to entry rate)	Some need for NEV support remains	Keep or call and refinance	Keep the advance if NEV support still needed and possibly call and refinance cheaper if pricing allows.
Moderate Rate Rise	~4.5–5%	NEV pressure remains	Keep the advance	Still need NEV support, and likely that 5.99% is cheap relative to replacement funding.
Rates Rise Significantly	5%+	NEV under increased pressure	Keep the advance, add addition Member- Option funding	Original 5.99% is now cheap; full 10-year NEV support still needed. Can add more funding to increase support.

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Thank You

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